## Analyzing the Relationship between the Learning Organization Characteristics and Their Effects on Adopting Total Quality Management Criteria

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#### Abstract

The main objective of this study is to analyze the relationship within the learning organization characteristics and their effects on adopting Total Quality Management criteria in Jordanian commercial banks, the researchers designed a questionnaire consisting of 64 paragraphs to gather the primary information from the study sample and by using many statistical methods the study found that the level of importance of mental models, personal mastery, team learning, shared vision and system thinking in Jordanian commercial banks was high while the level of importance of shared vision in Jordanian commercial banks was medium.

Keywords: Learning organization, Mental Models, Personal Vision Systems Thinking.

#### 1. Introduction

The learning organization was a place where people continually expand their capacity to create the results they truly desire, expand new patterns of thinking and nurturing them (senge, 1990). The core of learning organization, there are five essential learning disciplines, personal mastery has to do with individual learning Mental model are about how individuals reflect on their own knowledge. Using such models to improve the internal understanding of an organization's functions and processes, shared vision implies a sense of group commitment to a matrix of organizational goals. The purpose of systems thinking is to understand relationships and interrelationships. The ability and rate at which organization can learn and react more quickly than competitors, has emerged as a pre – eminent sustainable source or competitive advantage, The total quality management principles are believed under pin the evolution of the learning organization and excellent first toward a learning organization.

#### 2. Problem of the study and its Elements

The problem of this, study is focused on learning in order to adapt their products, services and work processes to the changing times and evolving needs of customers, Generative learning it means going beyond just fixing problems to seek continuously for ever more creative solutions. The study problem may be demonstrated via the question below.

- 1. What is the level of importance of learning organization characteristics in Jordanian commercial Banks?
- 2. What is the level of importance of total quality Management criteria in Jordanian commercial Banks?
- 3. Is there a relationship with in the learning organization characteristics?

#### 3. Study hypothesis

**Ho1:** There is no significant relationship within the learning organization characteristics at level ( $\alpha \le 0.05$ ) **Ho2:** There is no significant impact of learning organization characteristics on adopting total Quality Management criteria in Jordanian commercial Banks at level ( $\alpha \le 0.05$ )

#### • The sub hypothesis

Ho2-1: There is no significant impact of Mental Models on adopting Total quality Management criteria
Ho2-2: There is no significant impact of personal mastery on adopting Total Quality Management
Ho2-3: There is no significant impact of team learning on adapting total quality management
Ho2-4: There is no significant impact of shared vision on adapting Total Quality Management.
Ho2-5: There is no significant impact to systems thinking of adopting total quality management.

#### 4. Model of the Study



### Figure (1) model of the study, Source: This model has been prepared by the researchers Independent variables Dependent Variable

#### 5. The Data, Methodology and Results

The populations of the study were the employees of commercial banks in Jordan. The samples of the study were the employees who occupy positions such as (General Manager, G. M Assistant and HR & administrative Managers).

#### • Name of the commercial Banks in Jordan

- 1 Arab Bank
- 2 Housing Bank
- 3 Bank of Jordan
- 4 Cairo Amman bank
- 5 Ahli Bank
- 6 Jordan Kuwait bank
- 7 Arab Jordanian investment
- 8 Arab Banking Corporation
- 9 Jordan Commercial bank 18

- 10 Etihad Bank
- 11 Bloom Bank
- 12 Bank Audi
- 13 National Bank of kuwait
- 14 HSBC Bank
- 15 City Bank
- t 16 Standard Charted
  - 17 Societe General Bank
- 18 Capital Bank

		Alpha Value $\alpha$
Learning organization characteristics	1. Mental Models	77.3
	2. Personal Mastery	74.2
	3. Team Learning	81.1
	4. Shared Vision	77.2
	5. Systems thinking	73.7
Total Quality Management Criteria	6. leadership	89.1
	7. Strategic planning	82.8
	8. stake holder and market focus	72.6
	9. Staff Focus	71.6
	10. process Management	86.6
		82.6

#### The Reliability of Questionnaire Dimensions

		Mean	S.D	
1	Mental Model	4.42	0.23	high
2	Personal Mastery	4.22	0.24	high
3	Team Learning	3.87	0.27	high
4	Shared Vision	3.65	0.34	Medium
5	Systems thinking	3.99	0.58	high
6	Leadership	4.16	0.52	high
7	Strategic Planning	3.99	0.64	high
8	Stake holders and Market focus	4.24	0.39	high
9	Staff Focus	3.97	0.66	high
10	Process Management	4.06	0.57	high

#### Arithmetic Mean standard deviation

The researchers in the main hypothesis and study sub hypothesis, through simple Linear, Multiple Regression analysis with (F) test using ANOVA table. As follow:

HO1: There is a relationship within the Learning organization characteristics (Mental Models; Personal Mastery; Team Learning; Shared Vision; Systems Thinking)? To answer this hypothesis researcher user person correlation to measure the relationship within the Learning Organization Characteristics as shown in Table (1) below.

	Mental Models	Personal Mastery	Team learning	Shared Vision	Systems Thinking						
Mental Models	1.000										
Personal Mastery	0.469**	1.000									
Team Learning	0.502**	0.478**	1.000								
Shared Vision	0.038	0.099	0.139	1.000							
Systems Thinking	0.012	0.011	0.069	0.451**	1.000						

#### Table (1) Correlation Matrix within the Learning Organization Characteristics

\*\* Correlation is significant the 0.01 level (2- tailed)

From Table (1) it is observed that there are four significant relationships between Learning Organization Characteristics variables varied in correlation intensity. The High correlation value between Mental and Team Learning Worth ( $0.502^{**}$ ) and is significant at level ( $a \le 0.05$ ).on the hand, the lowest correlation value between shared vision and system thinking worth ( $0.451^{**}$ ) and is significant at level ( $\alpha \le 0.05$ ).

HO2: There is a significant impact to learning organization characteristic (Mental Models; personal Mastery ;Team Learning; Shared Vision; Systems Thinking) on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\alpha \le 0.05$ ). To test this hypothesis the researcher uses the multiple regressions to ensure the impact of learning organization characteristic on adopting Total Quality Management criteria in Jordanian Commercial Banks. As shown in Table (2).

 Table (2): Multiple Regression Analysis Test Results to the Impact of Learning Organization

 Characteristics on Adopting Total Quality Management Criteria in Jordanian Commercial

	(R)	$(\mathbf{R}^2)$	F	F	β	Degree of	Sig*
			Calculate	Tabulated		freedom	
						1	
The impact of Learning Organization	0.250	0.067	12 820	3.84	0 4 4 2	1	0.000
Characteristics on adopting Total	0.239	0.007	12.829	5.84	0.442	178	0.000
Quality Management criteria						179	

\*The impact is significant at level (  $\propto \leq 0.05$ )

Table (2) it is observed that there is a significant impact of Learning Organization characteristics on adopting Total Quality Management criteria in Jordanian Commercial Bank. The *R* was (0.259) at level ( $\alpha \le 0.05$ ), whereas the  $R^2$  was (0.067). This means the (0.067) of adopting Total Quality Management criteria changes resulting from the changes in learning organization characteristics. As  $\beta$  was (0.442) this means the increase of one unit in learning organization characteristics concerned will increase adopting Total Quality Management criteria value (0.442). Assuring significant impact *F* calculate was (12.829) and it's significant at level ( $\alpha \le 0.05$ ).

Comparing with F tabled was (3.84), and that Assuring invalid main hypothesis, unaccepted null hypothesis and accepted alternative hypothesis: Hypothesis. Unaccepted null hypothesis and accepted alternative hypothesis: To ensure the impact of learning organization characteristics dimensions on adopting Total Quality Management criteria in Jordanian Commercial Bank, the researcher divides the hypothesis into five-sub hypothesis, and uses the Simple Regression analysis to test each sub hypothesis. As the following:  $HO_{2,1}$ : There is no significant impact of Mental Models on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\propto \leq 0.05$ ). to test this hypothesis; the researchers use the Simple regression analysis to ensure the impact of Mental Models on adopting Total Quality Management criteria in Jordanian Commercial Banks, as shown in Table (3) below.

..... There is a significant impact of Learning Organization characteristics on adopting Total

#### Quality Management criteria in Jordanian Commercial Banks at level ( $\propto \leq 0.05$ ) .....

Table (3): Simple regression analysis test results to the impact of Mental Models on adoption Total Quality Management criteria in Jordanian Commercial banks

	(R)	$(\mathbf{R}^2)$	F Calculate	F Tabulated	β	Degree of freedom	Sig*
The impact of Mental Models on adopting Total Quality Management criteria	0.348	0.121	24.581	3.84	3.84	1	0.000
						178 179	

\*The impact is significant at level ( $\propto \leq 0.05$ )

Table (3) it is observed that there is a significant impact of Mental Models on adopting Total Quality Management criteria in Jordanian Commercial Banks. The *R* was (0.348) at level ( $\propto \leq 0.05$ ). whereas the *R*<sup>2</sup> was (0.121). This means the (0.121) of adopting Total Quality Management criteria changes resulting from the changes resulting from the changes in Mental Models. As  $\beta$  was (0.490) this means the increase of one unit in Mental Model concerned will increase adopting Total Quality Management criteria value (0.490).

Assuring significant impact F <sub>calculate</sub> was (24.581) and it's significant at level ( $\propto \leq 0.05$ ). comparing with F <sub>tabled</sub> was (3.84), and that Assuring invalid first sub- hypothesis. Unaccepted null Hypothesis and accepted alternative hypothesis:

# ..... There is a significant impact Mental Models on adopting on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\alpha \leq 0.05$ )

.....

HO<sub>2-2</sub>: There is no significant impact of Personal Mastery on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\alpha \le 0.05$ ). to test this hypothesis; the researcher uses the Simple regression analysis to ensure the impact of Personal Mastery on adopting Total Quality Management criteria in Jordanian Commercial Banks, as shown in Table (4).

Table (4): Simple regression analysis test results to the impact of Personal Mastery on adoption Total **Quality Management criteria in Jordanian Commercial banks** 

	(R)	$(\mathbf{R}^2)$	F Calculate	F Tabulated	β	Degree of freedom	Sig*
The impact Personal Mastery on adopting	0.280	0.070	15 170	2.84	0.282	1	0.000
Total Quality Management criteria	0.200	0.079	13.179	5.64	0.382	178 179	0.000

\*The impact is significant at level ( $\propto \leq 0.05$ )

Table (4) it is observed that there is a significant impact of Personal Mastery on adopting Total Quality Management criteria in Jordanian Commercial Banks. The *R* was (0.280) at level ( $\alpha \leq 0.05$ ). whereas the  $R^2$  was (0.079). This means the (0.079) of adopting Total Quality Management criteria changes resulting from the changes in Personal Mastery. As  $\beta$  was (0.382) this means the increase of one unit in Personal Mastery concerned will increase adopting Total Quality Management criteria value (0.382). Assuring significant impact *F* calculate was (15.179) and is significant at level ( $\alpha \leq 0.05$ ). comparing with *F* tabled was (3.84), and that Assuring invalid Second sub- hypothesis. Unaccepted null Hypothesis and accepted alternative hypothesis:

# There is a significant impact Personal Mastery on adopting on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\propto \leq 0.05$ )

 $HO_{2.3.}$ : There is no significant impact of Team learning on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\alpha \leq 0.05$ ). to test this hypothesis; the researcher uses the Simple regression analysis to ensure the impact of Team learning on adopting Total Quality Management criteria in Jordanian Commercial Banks, as shown in Table (5).

# Table (5): Simple Regression Analysis Test Results to the Impact of Team Learning On Adoption Total Quality Management Criteria in Jordanian Commercial Banks

	(R)	$(\mathbf{R}^2)$	F Calculate	F Tabulated	β	Degree of freedom	Sig*
The Impact Team Learning on adopting Total Quality Management criteria	0.169	0.029	5.226	3.84	0.198	1 178 179	0.000

\*The impact is significant at level ( $\propto \leq 0.05$ )

Table (5) it is observed that there is a significant impact of Team Learning on adopting Total Quality Management criteria in Jordanian Commercial Banks. The R was (0.169) at level ( $\propto \leq 0.05$ ), whereas the R<sup>2</sup> was (0.029). This means the (0.029) of adopting Total Quality Management criteria changes resulting from the changes in Team Learning. As  $\beta$  was (0.198) this means the increase of one unit in Team Learning concerned will increase adopting Total Quality Management criteria value (0.198). Assuring significant impact F <sub>calculate</sub> was (5.226) and is significant at level ( $\alpha \leq 0.05$ ), comparing with F <sub>tabled</sub> was (3.84), and that Assuring invalid Third sub- hypothesis. Unaccepted null Hypothesis and accepted alternative hypothesis: HO<sub>2-4</sub>: There is no significant impact of Shared Vision on adopting Total Quality Management Criteria in Jordanian commercial banks at level ( $\alpha \leq 0.05$ ).

To test this hypothesis, the researcher uses the Simple regression analysis to ensure the impact of Shared Vision on adopting Total Quality Management criteria in Jordanian Commercial Banks, as shown in Table (6).

# Table (6): Simple regression analysis test results to the impact of Shared Vision on adoption Total Quality Management criteria in Jordanian Commercial bank

	(R)	$(\mathbf{R}^2)$	F Calculate	F Tabulated	β	Degree of freedom	Sig*
The Impact Shared Vision	0.557	0.211	26 991	2.94	0 001	1	0.000
on adopting Total Quality Management criteria	0.337	0.311	20.004	3.04	0.004	178 179	0.000

\*The impact is significant at level ( $\propto \leq 0.05$ )

Table (6) it is observed that there is a significant impact of Shared Vision on adopting Total Quality Management criteria in Jordanian Commercial Banks. The *R* was (0.557) at level ( $\propto \leq 0.05$ ). whereas the *R*<sup>2</sup> was (0.311). This means the (0.311) of adopting Total Quality Management criteria changes resulting from the changes resulting from the changes in Shared Vision. As  $\beta$  was (0.884) this means the increase of one unit in Shared Vision concerned will increase adopting Total Quality Management criteria value (0.884). Assuring significant impact *F* calculate was (26.884) and is significant at level ( $\propto \leq 0.05$ ), comparing with *F* tabled was (3.84), and that Assuring invalid fourth sub- hypothesis. Unaccepted null Hypothesis and accepted alternative hypothesis:

There is a significant impact Team Learning on adopting on adopting Total

Quality Management criteria in Jordanian Commercial Banks at level (  $\propto \le 0.05$  )

 $HO_{2.5}$ : There is no significant impact of Systems Thinking on adopting Total Quality Management criteria in Jordanian Commercial Banks at level ( $\alpha \leq 0.05$ ). to test this hypothesis; the researcher uses the Simple regression analysis to ensure the impact of systems thinking on adopting Total Quality Management criteria in Jordanian Commercial Banks, as shown in Table (7).

# . There is a significant impact Shared Vision on adopting on adopting Total

Quality Management criteria in Jordanian Commercial Banks at level (  $\propto$   $\leq$  0.05)

 Table (7): Simple Regression Analysis Test Results to the Impact of Systems Thinking On Adoption Total

 Quality Management Criteria in Jordanian Commercial Banks

	(R)	$(R^2)$	F Calculate	F Tabulated	β	Degree of freedom	Sig*
The Impact Systems Thinking on adopting Total Quality Management criteria	0.546	0.299	33.619	3.84	0.96 0	1 178 179	0.000

\*The impact is significant at level ( $\alpha \le 0.05$ )

Table (7) it is observed that there is a significant impact of Systems Thinking on adopting Total Quality Management criteria in Jordanian Commercial Banks. The *R* was (0.546) at level ( $\propto \leq 0.05$ ), whereas the *R*<sup>2</sup> was (0.299). This means the (0.299) of adopting Total Quality Management criteria changes resulting from the changes in Systems Thinking. As  $\beta$  was (0.960) this means the increase of one unit in Systems Thinking concerned will increase adopting Total Quality Management criteria value (0.960).

Assuring significant impact  $F_{\text{calculate}}$  was (33.619) and is significant at level ( $\alpha \leq 0.05$ ). comparing with  $F_{\text{tabled}}$  was (3.84), and that Assuring invalid fifth sub- hypothesis. Unaccepted null Hypothesis and accepted alternative hypothesis:

There is a significant impact Systems Thinking on adopting on adopting Total Quality Management criteria in Jordanian Commercial Banks at level (  $\alpha \leq 0.05$ )

#### 6. Summary, Conclusion and Recommendations

The current study inquired a set of questions, placing the hypothesis and its relation to the impact within the study variables. The study arrived at many results that contributed to solve the study problem, answering the questions and hypothesis of the study. The main results are:

- The level of importance of Mental Models; Personal Mastery; Team Learning and Systems thinking in Jordanian Commercial Banks was high.
- The level of impotence of the Shared Vision in Jordanian Commercial Banks was Medium.
- The level of impotence of the Leadership, Strategic Planning, Stakeholders and Market focus, Staff Focus and Process Management in Jordanian Commercial Banks was Medium.
- There is a relationship between Mental Models and Personal Mastery with the value of (0.469\*\*) at level (∞≤ 0.05).
- There is a relationship between Mental Models and Team Learning with the value of (0.502\*\*) at level (∞≤ 0.05).
- There is a relationship between Personal Mastery and Team Learning and with the value of (0.478\*\*) at level (∞≤ 0.05).
- There is a relationship between Shared Vision and Systems Thinking and with the value of (0.451\*\*) at level (∞≤ 0.05).
- There is a Significant impact of Mental Models on adopting Total Quality Management Criteria in Jordanian Commercial Banks at level (∝≤ 0.05).
- There is a Significant impact of Personal Mastery on adopting Total Quality Management Criteria in Jordanian Commercial Banks at level (∝≤ 0.05).
- There is a Significant impact of Team Learning on adopting Total Quality Management Criteria in Jordanian Commercial Banks at level (∝≤ 0.05).
- There is a Significant impact of Shared Vision on adopting Total Quality Management Criteria in Jordanian Commercial Banks at level (∝≤ 0.05).
- There is a Significant impact of Systems Thinking on adopting Total Quality Management Criteria in Jordanian Commercial Banks at level (∝≤ 0.05).

Based on the above results, the researchers proposed the following recommendations:

- Enhance the vision of the banks to make changes in the way the staff members think and act.
- Enhance the employees' freedom of expressing their ideas and themselves without limitations.
- Support the top management to forecast the future vision to solve day-to-day problems.
- Develop the bank's objectives to face the environmental changes.
- Enhance employees' experience to develop banks' activities without fears from failure.
- Develop the banks' recruiting systems for the employees to gain competitive advantages.

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